



## **"AFA Cannot Afford to Have Delta Air Lines Remain Non-Union"**

Patricia Friend AFA International President

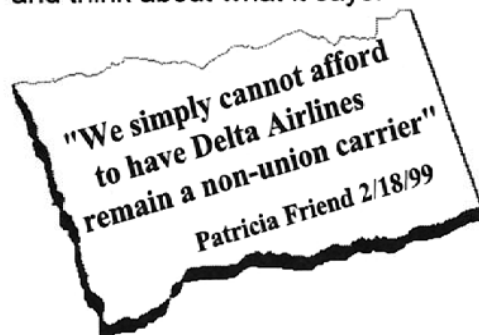
This letter, dated February 18, 1999, was sent to AFA union members at other airlines from AFA International president Patricia Friend.

Friend revealed the real reason why the AFA wants Delta flight attendants to be unionized. This is what Friend said, "We simply cannot afford to have Delta Airlines remain a non-union carrier."

Friend also stated the main reason AFA-represented flight attendants should help organize Delta is to protect their investment in their future and the future of their union. The AFA is more concerned about protecting their own future than the future of Delta and the investment Delta flight attendants have made toward the success of Delta Air Lines.

In fact, Friend's letter says the only way to protect the standards of current AFA members is to organize Delta flight attendants.

If you believe the AFA has your best interest at heart, please re-read Patricia Friend's quote below and think about what it says.



Patricia Friend's letter revealed the AFA is desperate to organize Delta flight attendants. It also revealed the AFA has motives to preserve their own interests that may not be in the best interest of Delta flight attendants. In contrast, Delta is committed to its employees and the future success of the company. Even Friend conceded in her letter that Delta's wages have "always" been equal to or better than union carriers. Know the facts behind AFA's true motives before you make a decision that could bind you to an outside organization for the life of your career.



ASSOCIATION OF FLIGHT ATTENDANTS AFL-CIO

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February 18, 1999

Dear AFA Member:

You probably know about our union's major effort to organize Delta Airlines. But did you know there is an important role you can play in this campaign?

When we asked Delta flight attendants who they trust to tell them the truth about the union, their overwhelming answer was YOU! They want to hear from AFA members about what it is really like to be part of a union for flight attendants at a major carrier. They need to hear from AFA members to get the real story, not the anti-union lies they hear from Delta management.

What's in it for you? The satisfaction in helping others obtain the benefits of union representation. Mostly though, it is a great investment in your future and the future of your union. Although Delta has always kept its pay and benefits equal to or a little better than the union carriers, with the changes in our industry they may not continue to do so. Any cuts that Delta makes could have a devastating effect on the rest of us. We simply cannot afford to have Delta Airlines remain a non-union carrier. The only way to protect our standards is to organize Delta flight attendants.

I hope you will be a part of this important campaign. There are lots of ways you can help, including talking with Delta flight attendants you meet at the airport or on layovers, being available to answer Delta flight attendant questions by phone, or speaking at small, informal gatherings. Look over the enclosed list of ways you can contribute to our organizing campaign. If you have other suggestions for ways to be involved, let us know your ideas.

Perhaps you are enjoying retirement and are wondering what you can contribute to our union. Joining the organizing campaign is a wonderful way to stay involved with the flight attendant community.

If you have any questions about the campaign, or how you can contribute to the effort, please call Carol Edelson, our Lead Organizer for the CVG base. She will be happy to answer any of your questions. Thank you for taking your time to make an investment in the future of our union and our profession.

Sincerely,

Patricia A. Friend  
International President

PAF:EHCF  
Enclosure(s)

INFLIGHT SAFETY PROFESSIONALS